



# WAYPOINT COMPLIANCE ADVISORY, LLC

CMMC 2.0 & Cybersecurity Compliance for Defense Contractors



SBA CERTIFIED SDVOSB | UEI: K2NVWB4QXKN6 | CAGE: 14Z63

## CAPABILITY STATEMENT

### CONTACT

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### CREDENTIALS

CISSP — ISC2  
CEH — EC-Council  
CHFI — EC-Council  
MS Cybersecurity & Info Assurance  
BS Software Engineering  
MBA — Expected June 2026

### PERFORMANCE METRICS

21+ years cybersecurity experience  
10 years U.S. Navy service  
\$22M+ defense budgets managed  
700+ accounts analyzed (11 investigations)  
52+ critical vulnerabilities remediated  
60% AWS cost reduction (HHS OIG)  
28 engineers led through CNSSI audit

### NAICS CODES

541512 Computer Systems Design  
541519 Other Computer Services  
541611 Management Consulting  
541690 Other Technical Consulting  
611420 Computer Training

### COMPANY DATA

SBA Certified SDVOSB (App #63605)  
UEI: K2NVWB4QXKN6  
CAGE Code: 14Z63  
90% VA Disability Rating

### COMPANY OVERVIEW

Waypoint Compliance Advisory is an SBA-certified Service-Disabled Veteran-Owned Small Business delivering CMMC 2.0, DFARS, and CUI compliance programs to defense contractors and the defense industrial base. Founded by a 10-year Navy veteran with 21+ years of hands-on DoD and federal security experience, we understand the pressure your supply chain is under — and we build programs that hold up when the C3PAO walks in the door.

### CORE COMPETENCIES

**CMMC 2.0 Gap Assessments:**End-to-end Level 2 readiness evaluation. NIST 800-171 r2 control mapping, SSP development, POA&M remediation planning, and C3PAO coordination.

**DFARS 252.204-7012 Compliance:**CUI boundary scoping, flow-down clause implementation, and evidence packages for prime and sub-contractor compliance with DoD cybersecurity mandates.

**CUI Program Development:**Controlled Unclassified Information handling procedures, category registry, marking and destruction policies, and workforce training for DIB supply chains.

**Fractional vCISO — DIB:**Ongoing security leadership without a full-time hire. Security policy development, risk governance, board-level reporting, and continuous audit readiness.

**AI & Zero Trust Security:**Zero trust architecture design, DISA STIG compliance, AI security governance, and incident response planning for DoD-regulated environments.

### PAST PERFORMANCE

**United Launch Alliance (Vulcan Rocket Program)** — Cybersecurity Architect leading 28-person cross-functional team.

First-ever CNSSI 1253 security assessment and concurrent DMCA/ISO recertification.

→ Zero audit findings across all security controls. Established repeatable evidence and audit management program.

**U.S. Department of Homeland Security / USCIS** — Security architecture and access control implementation for federal identity management systems. NIST 800-53 control mapping and CUI boundary scoping.

→ Delivered ATO-ready documentation for cloud-hosted IAM components on classified-adjacent systems.

**HHS Office of Inspector General** — Lead Security Engineer across 13 production teams. NIST RMF, FISMA ATO maintenance, and DFARS-adjacent federal compliance environment.

→ 60% AWS cost reduction while improving security posture. Zero compliance findings.

**Corporate Tools / NW Registered Agent** — Security Engineering Manager. Built AI-powered security automation and CI/CD security review pipeline. SOC 2 Type 1 readiness and PCI DSS compliance environment.

→ 700+ accounts analyzed across 11 fraud investigations. Credential monitoring platform replaced \$200K+ SaaS dependency.

**U.S. Navy — Combat Systems (2000–2010)** — Fire Controlman, Data Systems Technician, Combat Systems Supply Officer. \$22M+ defense procurement budget management. Security clearance holder.

→ 10 years service across multiple hull types. DoD mission, culture, and procurement expertise.

### WHY WAYPOINT

**SDVOSB Set-Aside Eligible:**Competitive advantage for prime contractors on DoD, VA, and civilian set-aside vehicles. SBA certified SDVOSB, App #63605.

**DoD Culture Fluency:**10 years Navy service. Clearance history. Understands DoD mission requirements, procurement culture, and what contracting officers actually need from their supply chain.

**Builder, Not Just Auditor:**Delivers automated evidence systems, policy libraries, and tooling that keep you compliant after the assessment — not just for the day of the audit.

**Supply Chain Specialist:**Focused exclusively on helping prime contractors and their DIB suppliers achieve and maintain CMMC compliance at every tier.

### TEAMING & ENGAGEMENT

**Subcontracting Available:**Available to prime contractors as a specialized CMMC compliance subcontractor. SDVOSB status directly supports your small business subcontracting participation goals and reporting.

**C3PAO Coordination:**Experienced working alongside C3PAOs. Can prepare your organization for third-party assessment and coordinate remediation between assessment cycles.

**Engagement Model:**Fixed-price CMMC gap assessments (\$12K–\$18K). Fractional vCISO retainers (\$4K–\$8K/month). CUI program builds and DFARS compliance packages available separately.

**Clearance Background:**Founder holds prior clearance history and 10-year Navy service. Available for sensitive environments with appropriate sponsorship from the prime.