WAYPOINT COMPLIANCE ADVISORY, LLC

FedRAMP, FISMA & Cybersecurity Compliance for Federal Agencies

SBA CERTIFIED SDVOSB | UEI: K2NVWB4QXKN6 | CAGE: 14Z63

CAPABILITY STATEMENT

CONTACT

Cameron Hopkin, CISSP

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CREDENTIALS

CISSP — ISC2
CEH — EC-Council
CHFI — EC-Council
MS Cybersecurity & Info Assurance
BS Software Engineering
MBA — Expected June 2026

PERFORMANCE METRICS

21+ years cybersecurity experience
10 years U.S. Navy service
$22M+ defense budgets managed
700+ accounts analyzed (11 investigations)
52+ critical vulnerabilities remediated
60% AWS cost reduction (HHS OIG)
28 engineers led through CNSSI audit

NAICS CODES

541512 Computer Systems Design
541519 Other Computer Services
541611 Management Consulting
541690 Other Technical Consulting
611420 Computer Training

COMPANY DATA

SBA Certified SDVOSB (App #63605)
UEI: K2NVWB4QXKN6
CAGE Code: 14Z63
90% VA Disability Rating

COMPANY OVERVIEW

Waypoint Compliance Advisory is an SBA-certified Service-Disabled Veteran-Owned Small Business delivering FedRAMP, FISMA, and cybersecurity compliance services to federal agencies and cloud service providers. With direct experience inside HHS OIG and DHS/USCIS, we understand what federal compliance looks like from the inside — not just from reading the framework. 21+ years of hands-on federal security experience means we know what auditors actually check.

CORE COMPETENCIES

FedRAMP Advisory: Authorization readiness assessment, control implementation guidance, SSP development, and continuous monitoring support for CSPs seeking federal agency ATO.

FISMA & NIST RMF: System categorization, control selection and implementation, FISMA ATO package development, and ongoing RMF monitoring for civilian federal systems.

AI Security & Governance: AI risk assessments, governance framework development aligned to NIST AI RMF and OMB AI policy, secure AI implementation, and AI supply chain security reviews.

Security Architecture & Assessment: Zero trust architecture design, DISA STIG compliance, NIST 800-53 control gap analysis, and security architecture review for federal IT environments.

Fractional vCISO — Federal: Ongoing security leadership for federal contractors and agencies. Policy development, risk governance, ATO maintenance, and continuous compliance management.

PAST PERFORMANCE

HHS Office of Inspector General — Lead Security Engineer embedded across 13 production teams. NIST RMF, FISMA ATO maintenance, HIPAA Security Rule implementation for federal healthcare systems.
→ *60% AWS cost reduction while strengthening security posture. Zero compliance findings across audit cycles.*

U.S. Department of Homeland Security / USCIS — Security architecture and access control for federal identity management systems. NIST 800-53 control mapping, FedRAMP boundary scoping, and ATO documentation.
→ *Delivered ATO-ready documentation for cloud-hosted IAM components supporting USCIS mission systems.*

United Launch Alliance (Vulcan Rocket Program) — Cybersecurity Architect leading 28-person team. First-ever CNSSI 1253 assessment and concurrent DMCA/ISO recertification for national security space program.
→ *Zero audit findings. Established repeatable evidence and policy management program adopted program-wide.*

Corporate Tools / NW Registered Agent — Security Engineering Manager. AI-powered security automation, CI/CD security review, SOC 2 Type 1 readiness, and PCI DSS compliance environment.
→ *700+ accounts analyzed across 11 fraud investigations. Automated evidence collection reduced audit prep time significantly.*

U.S. Navy — Combat Systems (2000–2010) — Fire Controlman, Data Systems Technician, Combat Systems Supply Officer. $22M+ defense procurement management. Security clearance holder.
→ *10 years service. DoD mission, procurement, and federal compliance culture expertise.*

WHY WAYPOINT

SDVOSB Set-Aside Eligible: Competitive advantage on VA, DoD, and civilian federal set-aside vehicles. SBA certified SDVOSB, App #63605.

Agency Insider Perspective: Direct HHS OIG and USCIS/DHS experience. We know what federal auditors actually look for — and the gaps that consistently get missed by outside consultants.

AI Security Ready: Practical AI governance experience aligned to NIST AI RMF and current OMB AI policy. Ready for agencies navigating AI adoption requirements.

Builder, Not Just Auditor: Delivers automated evidence systems, policy libraries, and continuous monitoring tooling that make federal compliance sustainable beyond the ATO milestone.

TEAMING & ENGAGEMENT

Subcontracting Available: Available to federal IT prime contractors as a specialized security and compliance subcontractor. SDVOSB status supports your small business subcontracting goals.

Teaming Partners Welcome: Actively seeking teaming arrangements with systems integrators, CDM program primes, and cloud service providers pursuing FedRAMP authorization.

Engagement Model: Fixed-price FedRAMP readiness assessments and FISMA ATO packages. Fractional vCISO retainers ($4K–$8K/month). ConMon and ongoing compliance support available.

Clearance Background: Founder holds prior clearance history and 10-year Navy service background. Available for sensitive environments with appropriate sponsorship.