WAYPOINT COMPLIANCE ADVISORY, LLC

HIPAA Compliance & Cybersecurity for Healthcare Organizations

SBA CERTIFIED SDVOSB | FL VETERAN BUSINESS ENTERPRISE (VBE) | CAGE: 14Z63

CAPABILITY STATEMENT

CONTACT

Cameron Hopkin, CISSP
Principal Consultant
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Florida Resident

CREDENTIALS

CISSP — ISC2
CEH — EC-Council
CHFI — EC-Council
MS Cybersecurity & Info Assurance
BS Software Engineering
MBA — Expected June 2026

PERFORMANCE METRICS

21+ years cybersecurity experience
10 years U.S. Navy service
$22M+ defense budgets managed
700+ accounts analyzed (11 investigations)
52+ critical vulnerabilities remediated
60% AWS cost reduction (HHS OIG)
28 engineers led through CNSSI audit

NAICS CODES

541512 Computer Systems Design
541519 Other Computer Services
541611 Management Consulting
541690 Other Technical Consulting
611420 Computer Training

COMPANY DATA

SBA Certified SDVOSB (App #63605)
FL Veteran Business Enterprise (VBE)
UEI: K2NVWB4QXKN6
CAGE Code: 14Z63
90% VA Disability Rating

COMPANY OVERVIEW

Waypoint Compliance Advisory is an SDVOSB and Florida Veteran Business Enterprise delivering HIPAA compliance, security risk assessments, and cybersecurity programs to healthcare covered entities, business associates, and health IT organizations. Our founder spent years inside HHS OIG — we know what the Office for Civil Rights actually looks for in an audit. We build programs that protect your patients, protect your organization, and hold up when OCR comes knocking.

CORE COMPETENCIES

HIPAA Security Risk Assessments: Federally required annual SRA for covered entities and business associates (45 CFR 164.308). Gap identification, remediation planning, and OCR audit-ready evidence documentation.

HIPAA Privacy & Security Program Development: Policy and procedure development, workforce training programs, Notice of Privacy Practices, and Business Associate Agreement review aligned to current OCR guidance.

Fractional vCISO — Healthcare: Ongoing security leadership without a full-time hire. Security strategy, risk governance, board reporting, and compliance program management for healthcare organizations.

Incident Response & Breach Notification: HIPAA breach notification compliance, IR plan development, tabletop exercises, and business continuity planning meeting HHS breach reporting requirements.

AI Security & Governance: Secure AI adoption for healthcare organizations. AI risk assessments, governance frameworks aligned to NIST AI RMF, and AI supply chain security for health IT environments.

PAST PERFORMANCE

HHS Office of Inspector General — Lead Security Engineer embedded across 13 production teams. HIPAA Security Rule implementation, annual SRA oversight, and OCR audit-ready evidence packaging for federal healthcare systems.
→ *60% AWS cost reduction. Zero compliance findings across HIPAA and FISMA audit cycles.*

U.S. Department of Homeland Security / USCIS — Security architecture for federal identity management systems handling sensitive personal data. NIST 800-53 privacy controls, data handling procedures, and access governance.
→ *Delivered ATO-ready documentation. Direct experience with federal privacy and PII compliance requirements.*

Corporate Tools / NW Registered Agent — Security Engineering Manager. Security policy library, vendor risk management, SOC 2 Type 1 readiness, and PCI DSS compliance environment serving 3M+ businesses.
→ *700+ accounts analyzed across 11 fraud investigations. Automated evidence collection and control monitoring deployed at scale.*

United Launch Alliance (Vulcan Rocket Program) — Cybersecurity Architect. Led 28-person team through CNSSI security assessment and concurrent ISO recertifications.
→ *Zero audit findings. Evidence program methodology directly applicable to HIPAA audit preparation.*

U.S. Navy — Combat Systems (2000–2010) — Fire Controlman, Data Systems Technician, Combat Systems Supply Officer. Florida veteran, 10 years service.
→ *Disciplined approach to compliance, documentation, and accountability built on military service.*

WHY WAYPOINT

HHS OIG Insider: Direct experience inside the Department of Health and Human Services. We know what OCR auditors look for, what documentation gaps get organizations in trouble, and how to close them.

Annual SRA Partner: Not a one-time engagement. Built to be your ongoing compliance partner — annual SRA, policy updates, workforce training, and audit readiness year-round.

Builder, Not Just Auditor: Delivers policy libraries, evidence templates, and tracking tools that make HIPAA compliance sustainable — not a scramble every time an audit is announced.

Florida-Based: Central Florida based. Available for on-site engagements across the I-4 corridor, Space Coast, and Tampa Bay region without travel premium.

TEAMING & ENGAGEMENT

Healthcare IT Partnerships: Available to EHR vendors, health IT firms, and managed service providers serving healthcare clients as a specialized HIPAA compliance subcontractor.

Teaming Partners Welcome: Seeking teaming arrangements with healthcare technology companies, clinical informatics firms, and Florida-based IT service providers with healthcare client bases.

Engagement Model: Fixed-price annual HIPAA SRA ($8K–$14K). Fractional vCISO healthcare retainers ($4K–$8K/month). Policy package builds and breach response support available separately.

SDVOSB & VBE Status: SBA certified SDVOSB and Florida Veteran Business Enterprise. Eligible for federal and state set-aside vehicles and supports your small business subcontracting requirements.