



## CAPABILITY STATEMENT

### CONTACT

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Florida Resident

### CREDENTIALS

CISSP — ISC2  
CEH — EC-Council  
CHF1 — EC-Council  
MS Cybersecurity & Info Assurance  
BS Software Engineering  
MBA — Expected June 2026

### PERFORMANCE METRICS

21+ years cybersecurity experience  
10 years U.S. Navy service  
\$22M+ defense budgets managed  
700+ accounts analyzed (11 investigations)  
52+ critical vulnerabilities remediated  
60% AWS cost reduction (HHS OIG)  
28 engineers led through CNSSI audit

### UNSPSC CODES (MFMP)

80101507 IT Consultation Services  
80101513 Information Security Consulting  
80111510 Regulatory Compliance Consulting  
86101700 Risk Management Services  
80111501 Business Risk Management

### COMPANY DATA

FL Veteran Business Enterprise (VBE)  
FL CBE Certified (Veteran Owned)  
MFMP Vendor Registered  
UEI: K2NVWB4QXKN6  
CAGE Code: 14Z63  
90% VA Disability Rating

### COMPANY OVERVIEW

Waypoint Compliance Advisory is a Florida Veteran Business Enterprise and SBA-certified SDVOSB delivering cybersecurity compliance consulting to Florida state agencies, healthcare organizations, and defense contractors. We close the compliance gap that leaves organizations exposed to regulatory penalties, failed audits, and breach liability — building practical, evidence-based programs that hold up when auditors arrive. Florida-based. Veteran-owned. Built to serve.

### CORE COMPETENCIES

**HIPAA Security Risk Assessments:** Annual SRA for Florida healthcare covered entities and business associates. Gap identification, remediation planning, and OCR audit-ready evidence documentation.

**CMMC 2.0 Gap Assessments:** Level 2 readiness for Florida-based defense contractors. NIST 800-171 control mapping, POA&M development, and SSP documentation for DIB companies.

**Fractional vCISO Services:** Executive-level security leadership without a full-time hire. Policy development, risk governance, board reporting, and compliance management for Florida organizations.

**Security Assessment & Architecture:** SOC 2 readiness, PCI DSS gap analysis, NIST CSF alignment, Florida state security standards, and incident response for regulated environments.

### PAST PERFORMANCE

**HHS Office of Inspector General** — Lead Security Engineer across 13 production teams. HIPAA Security Rule implementation, annual SRA oversight, and OCR audit-ready evidence packaging.  
→ 60% AWS cost reduction. FISMA ATO maintained across HHS compliance environment.

**U.S. Department of Homeland Security / USCIS** — Security architecture for federal identity management systems. NIST 800-53 privacy controls, FedRAMP boundary scoping, and ATO documentation.  
→ Delivered ATO-ready documentation. Direct federal privacy and identity compliance experience.

**Corporate Tools / NW Registered Agent** — Security Engineering Manager. SOC 2 Type 1 readiness and PCI DSS compliance environment serving 3M+ businesses. Security policy library, vendor risk management, control automation.  
→ 700+ accounts analyzed across 11 fraud investigations. AI-powered security review deployed to CI/CD pipeline.

**United Launch Alliance (Vulcan Rocket Program)** — Cybersecurity Architect. Led 28-person team through CNSSI security assessment and concurrent ISO recertifications.  
→ Zero audit findings. Established repeatable evidence and policy management program.

**U.S. Navy — Combat Systems (2000–2010)** — Fire Controlman, Data Systems Technician, Combat Systems Supply Officer. Florida veteran, 10 years service.  
→ \$22M+ defense budgets managed. Security clearance history.

### WHY WAYPOINT

**Florida VBE Set-Aside Eligible:** Certified Florida Veteran Business Enterprise and CBE. MFMP vendor registered. Eligible for Florida state procurement set-aside vehicles.

**Agency Insider Perspective:** HHS OIG and DHS/USCIS experience. Understands what federal and state regulatory auditors actually look for — not just what the framework says.

**Builder, Not Just Auditor:** Delivers policy libraries, evidence templates, and compliance tooling that make programs sustainable — not a one-time checkbox exercise.

**Florida-Based, Locally Available:** Central Florida based. Available for on-site engagements across the I-4 corridor, Space Coast, and Tampa Bay without travel premium.

### TEAMING & ENGAGEMENT

**Open to Subcontracting:** Available to Florida prime contractors and systems integrators as a specialized compliance subcontractor. VBE and CBE status supports your small business participation goals.

**Teaming Partners Welcome:** Seeking arrangements with healthcare IT firms, managed service providers, and Florida-focused technology contractors. Complementary skills, not competition.

**Engagement Model:** Fixed-price HIPAA SRAs (\$8K–\$14K) and CMMC gap assessments (\$12K–\$18K). Fractional vCISO retainers (\$4K–\$8K/month). Audit support available on short notice.

**Local Presence:** Central Florida based. Available for on-site engagements across the I-4 corridor, Space Coast, and Tampa Bay without travel premium.